



Youth in Performing Arts

DISCLOSURE OF FINANCIAL ACCOUNTS

This report outlines the financial accounts of MAYA's 2019 theatrical production, Zero to Zero, performed on October 4 and 5 at NIDA Parade Theatre. This report comprises of the following sections:

- Summary of accounts
- Breakdown of accounts
- Comparison of actual costs to budgeted

1.0 SUMMARY OF ACCOUNTS

The profits collected from Zero to Zero totalled to an amount of **\$28,250**.

Table 1.1 Summary of Accounts for Zero to Zero

Summary of Accounts	
Income	
Ticket Sales	\$37,270.00
Sponsorship	\$5,920.00
Membership and Merchandise	\$3,570.00
Fundraising	\$19,860.47
Other	\$1,000.00
TOTAL INCOME	\$67,620.47
Expenses	
Venue Hire	\$19,083.67
Insurance and Association	
Membership	\$1,500.00
Fundraising and Sponsorship	\$8,037.61
Rehearsal and Production Costs	\$6,613.84
Merchandise	\$3,202.15
Organisational Costs	\$933.19
	\$39,370.47
TOTAL EXPENDITURE	
PROFIT	\$28,250.00

2.0 BREAKDOWN OF ACCOUNTS

2.1 Revenue

Ticket sales consisted of tickets sold on consignment as well as through Ticketek.

Table 2.1 Events Sales

Ticket Sales	
Consignment	\$37,270.00
Ticketek	\$116.40
TOTAL	\$37,386.40

Sales from Ticketek were deducted from final NIDA Invoice.

Sponsorship was pursued for this production, and our generous sponsors provided **\$5670.00** for The Fred Hollows Foundation. Their individual contributions are detailed in Table 2.2 below.

Table 2.2 Sponsorship Payments

Sponsorship	
<i>Sponsor Name</i>	<i>Amount</i>
24Seven Imaging	\$1,000.00
Dr Sri Vannithamby	\$500.00
MKS Spices'n Things	\$250.00
Pendle Hill Fish Market	\$250.00
Spice Mini Mart	\$250.00
Abie's Restaurant	\$250.00
Econ Homes (Sothy Gnanasothy)	\$250.00
Sydney Marina	\$250.00
Dr. Chitra Harinesan	\$250.00
Spectrum Radiology	\$250.00
Dr Vairamuttu Manamohan	\$250.00
KST Spice Corner	\$250.00
ANS Travels	\$250.00
Simply English	\$220.00
Excellent Jewellers	\$200.00
Dr Paran	\$200.00
Fitzwilliam Medical Centre	\$200.00
The Saree Shop	\$150.00
Mala's Malais	\$150.00
Vahas Emporium	\$150.00
Spiceland	\$100.00
MTS Food and Spices	\$100.00
Lavan Engineering	\$100.00
Pyramid Video & Spice	\$100.00
TOTAL	\$5,920.00

Membership fees were not directly levied from members in 2019. Instead, the price of the **merchandise** (hoodies and t-shirts) was rounded up by approximately \$3.00-\$5.00 from cost price depending on the item purchased. This raised **\$367.84**.

Fundraising activities included:

- Bunnings Barbeques
- Cadbury Chocolates Fundraiser
- Krispy Kreme Fundraiser
- Personal Donations
- Fred Hollows Fundraiser Page

A total of thirteen Bunnings Barbeques were held across many stores. The total profit of these fundraisers was **\$10,298.68**, which yielded **\$17,258.34** revenue and a total of **\$6,959.66** in cost.

Table 2.3 Bunnings Barbeques

Bunnings BBQs	
<i>Store Name</i>	<i>Amount</i>
17th November: Mascot	\$1,088.96
2nd December: Lidcombe	\$669.76
26th December: North Penrith	\$536.34
6th January: Penrith	\$1,250.26
24th March: Mascot	\$862.25
28th June: Penrith	\$269.75
3rd August: Northmead	\$640.75
3rd August: Lidcombe	\$665.45
11th August: Lidcombe	\$725.47
2nd September: Northmead	\$557.50
14th September: Northmead	\$590.15
Bunnings Gift Card	\$200.00
Bunnings Gift Card	\$200.00
22nd September: North Penrith	\$1,003.00
15th February: North Penrith	\$1039.04
TOTAL	\$10,298.68

A total of twelve **Cadbury Chocolates** were held across many stores. The total costs of running these fundraisers was **\$360.00**, which yielded **\$803.50** revenue for a total of **\$443.50** profit.

One **Krispy Kreme Fundraiser** was held at Macquarie University. The total costs of running these fundraisers was **\$717.95**, which yielded **\$477.50** revenue for a total of **\$240.45** loss.

A total of **\$385.13** was gained through **Personal Donations** and **\$936.00** through the online **Fred Hollows Fundraiser Page** on the official website.

Furthermore the 'Zero to Zero' cast and crew made a **surprise contribution** of **\$1,000** initiated by two of the dancers in support of backing the wonderful cause.

2.2 Expenses

NIDA Invoice totalled to **\$19,083.67**, inclusive of consignment and Ticketek fees.

Table 2.4 Venue Costs

Expense	
NIDA Venue Hire	\$19,083.67
TOTAL	\$20,683.67

The **MAYA Insurance and Association Membership Fee** of **\$1500.00** was paid. This fee is paid to ensure MAYA maintains sufficient funds for its continuation, and additionally to cover the costs of its insurances.

Fundraising and Sponsorship incurred \$8,037.61 in expenses as aforementioned.

Table 2.6 Fundraising and Sponsorship Expenses

Expense	
Bunnings BBQ	\$6453.92
Cadbury Chocolates	\$360.00
Krispy Kreme	\$717.95
TOTAL	\$8,037.61

Rehearsal and Production expenses of **\$6,613.84** as detailed in Table 2.7. Girraween Public School very fortunately lent their hall for weekly rehearsals free of charge.

Table 2.7 Rehearsal and Production Expenses

Expense	
Weekly Rehearsals	\$0.00
Dress runs	\$437.50
Loud and Clear	\$1,600.00
Printing	\$2,500.00
Set	\$1,405.99
Marketing	\$290.00
Show Launch	\$380.35
TOTAL	\$6,613.84

Other **organisational** expenses are detailed in Table 2.8.

Table 2.8 Organisational Expenses

Expense	
Pizza	\$388.42
Costumes	\$0.00
Movie Night	\$239.57
Other	\$305.20
TOTAL	\$933.19

3.0 ACTUAL VERSUS BUDGETED EXPERIENCE

We exceeded our budgeted profits by \$12,167.69 as shown in Table 3.1 below.

Table 3.1 Actual versus Budgeted Experience

Summary of Accounts			
Income	Actual	Budgeted	Difference
Ticket Sales	\$ 37,270.00	\$ 31,032.31	\$ 6,236.69
Sponsorship	\$ 5,920.00	\$ 5,000.00	\$ 920.00
Membership and Merchandise	\$3,570.00	\$ 2,000.00	\$ 1,570.00
Fundraising	\$ 19,860.47	\$ 9,000.00	\$ 10,860.47
Other	\$1,000.00	\$0.00	\$1,000
TOTAL INCOME	\$ 67,620.47	\$ 47,032.31	\$ 20,588.16
Expenses	Actual	Budgeted	Difference
Venue Hire	\$ 19,083.67	\$20,000.00	\$ (916.33)
Insurance and Association Membership	\$ 1,500.00	\$ 0.00	\$ 1,500.00
Fundraising and Sponsorship	\$8,037.61	\$ 4,600.00	\$ 3,437.61
Rehearsal and Production Costs	\$ 6,613.84	\$ 4,600.00	\$ 2,013.84
Merchandise	\$ 3,202.16	\$ 1,400.00	\$ 1,702.16
Organisation Costs	\$ 933.19	\$ 500.00	\$ 433.19
TOTAL EXPENDITURE	\$ 39,370.47	\$ 31,200.0	\$ 8,170.47
PROFIT	\$ 28,000.00	\$ 15,832.31	\$ 12,167.69